## City and Town Partner Benefits

Receive all the benefits of a Gold partnership plus these other tailored benefits

## **Economic Growth**

Derive additional benefit from Wiltshire's visitor economy, generating £1.5bn p/a and supporting 28,000 jobs (2019) **Strategic Development** Working in partnership to stimulate and encourage visitor economy growth and development  $\langle \sqrt{} \rangle$ Working in partnership with Wiltshire's official DMO, benefitting from their access to DCMS.  $\bigcirc$ VisitBritain/VisitEngland, Tourism Alliance and other key tourism agencies and influencers  $\bigcirc$ Access to tourism strategy and marketing delivery advice and support  $\bigcirc$ Ability to influence Wiltshire destination marketing and development activity Market intelligence and insight Access to a range of bespoke marketing services, match funding and subsidised marketing opportunities Online - website Additional destination editorial, photography and messaging on relevant pages on visitwiltshire.co.uk and Ø associated sites Distribution of destination content, eg as a destination experience on VisitEngland.com and where appropriate  $\sqrt{\phantom{a}}$ on England Originals and Great West Way Referrals and enquiries direct to your local town tourism lead  $\sqrt{\phantom{a}}$ Promotion of local visitor-focused destination collateral via visitwiltshire.co.uk Free basic listings for town approved Food & Drink establishments, subject to VisitWiltshire conditions **Online - Newsletters and Blogs** Opportunities for inclusion in regular Destination blogs & in consumer newsletters (117k subscribers) (1) **Wiltshire Publications** Enhanced destination content in our main Digital Wiltshire Visitor Guide Featured in the VisitWiltshire Towns and Villages Map - widely distributed **Consumer Marketing** Benefit from our core marketing activity including national marketing campaigns, PPC, Online Display (V) Benefit from our destination content distribution, including VisitBritain overseas and VisitEngland domestic Ø marketing, England's Historic Cities activity and other 3rd party promotions, eg Stonehenge digital boards Increased town presence via partnering on destination focused competitions  $\langle \rangle$ **Accommodation Information Boards** Opportunity to host destination information board **Groups and Travel Trade** Inclusion in Wiltshire Travel Trade Guide Opportunity to join the Wiltshire Travel Trade Group giving access to an agreed programme of travel trade activity **Press & PR** Opportunities to have destination press releases sent to regional, national and international media (V) **Photo Library** Dedicated destination folder in the Wiltshire photo library, accessed by press, travel trade, industry and other partners